



July 28, 2017

**RE: Dalfen America Corp. letter of recommendation**

To whom it may concern:

I have worked with Dalfen for over a year on the leasing of their industrial portfolio in Cleveland. My main contacts have been Doug Lance and Shelly Drakes. Working with Dalfen on these assets continues to be a pleasure. I find everyone in the organization, especially Doug and Shelly, to be highly professional and quite knowledgeable about the business and what it takes to effectively market their vacancies. Everyone at Dalfen is responsive and interested in making good deals with quality tenants, and it helps me to stay focused on these assets knowing we have a good partner organization that appreciates our efforts. I look forward to continuing to work with Dalfen into the future.

Sincerely,  
**Colliers International**

A handwritten signature in blue ink, appearing to read "Tim Breckner".

Tim Breckner  
First Vice President